Perpetual Superannuation Limited

Perpetual Private Super Wrap Annual Members' Meeting

3 November 2022



General information

This information has been prepared by Perpetual Superannuation Limited ABN 84 008 416 831 (PSL), AFSL 225246, RSE L0003315 (as trustee for Perpetual Super Wrap ABN 22 897 174 641, RSE R1074406). It is general information only and is not intended to provide you with financial advice or take into account your objectives, financial situation or needs. You should consider, with a financial adviser, whether the information is suitable for your circumstances. To the extent permitted by law, no liability is accepted for any loss or damage as a result of any reliance on this information.

The product disclosure statements (PDSs) for the Perpetual Private Super Wrap and Perpetual Private Pension Wrap, issued by PSL, should be considered before deciding whether to acquire or hold units in the Funds. The PDSs and Target Market Determinations can be obtained by calling 1800 099 265 or visiting our website www.perpetual.com.au.

No company in the Perpetual Group (Perpetual Group means Perpetual Limited ABN 86 000 431 827 and its subsidiaries) guarantees the performance of any fund or the return of an investor's capital. Past performance is not indicative of future performance.







Agenda

Acknowledgement of Country

Introduction to key people

Chair's address

Investment performance and market update

Member services update

Members' questions and answers



Submit a question

Click the 'Ask a question' link at the top right of your screen



If your question relates specifically to your account or insurance, we will arrange for your Financial Adviser to contact you.

Perpetual Superannuation Limited – key executives

	Board	Janet Torney Chair & Non Executive Director		rry Adby cutive Director	Jocelyn F Non Exec Directo	utive	Chris Gre Executive Dir		Mark Smith Executive Director
Governance Tier	Board Committees	Audit and Risk Committ Jocelyn Furlan (Chair) Janet Torney (NED) Kerry Adby (NED)		Kerry Adl Janet Torr Mark Smith Dire Jonathan	Committee by (Chair) ney (NED) (Executive ctor) Sweeney nt Member)	Jane Chris (Paul Cha	ations Committe et Torney (NED) Green (Executive Director) asemore (Executi Manager, People	(C /e	People & Remuneration Committee Nancy Fox Chair & Perpetual Ltd NED) Fiona Trafford-Walker (Perpetual Ltd NED) Greg Cooper (Perpetual Ltd NED)
					Catherine Pay e of the Supera		rustee		
Operating Tier	Key Management Personnel	Sam Mosse Chief Risk Officer				Amanda Gazal Chief Operating Officer			
		Claudia Rososinski PSL Company Secretary				Annie Rozenauers Global Head of Product			
						Ilias Kotronakis Senior Manager, Platform & Services Products			
Ope	External	Macquar Administra				reet Custo Custodian	odians		AIA/Zurich Insurers
	Service Providers ¹				MG External A Nicholas Bucha				

1. External service providers may be engaged indirectly via related parties

Our strategy

Purpose: Enduring prosperity for the lifetime of our members

Vision: to be the trusted provider of market-leading superannuation solutions in our chosen segments



Underpinned by PSL's Risk Appetite Statement

Your Fund as at 30 June 2022



Kyle Lidbury Head of Investment Research

Investment Performance & Market Update



Key investment themes driving markets

Investment markets begin transitioning to a new 'normal'

1.	2.	3.	4.		
Inflation remains significantly elevated Central banks will prioritise reigning in inflation over avoiding a recession.	Monetary tightening is dominating investment markets, elevating recession fears and driving down domestic home prices.	Geopolitics have been contributing to volatility, with the war in Ukraine impacting commodity prices.	Chinese COVID-19 lockdowns continue to impact supply chains adding to inflationary pressures.		



Inflation Inflation remains at 40-year highs – Have we reached the peak?



Tentative signs that inflation has begun to soften slightly after significant acceleration in the first half of 2022. However, inflation remains at multi-decade highs across several developed nations. Central banks remain committed to tightening monetary policy and curbing inflation. RBA expects inflation to peak later in 2022 before declining back towards 4% next year.

Interest rates

Central banks maintain hawkish view on monetary policy to curb inflation



Central banks will continue tightening until there is sufficient evidence that inflation is declining. RBA hiked rates by 25bps in October, breaking from the trend of consecutive 50bps. RBA tempering rates hikes to assess lagged impacts of previous rate increases. US headline inflation remains at 40-year highs, rates hiked by 75bps for the 3rd time this year.

Yield Curves

Yield curve nearing inversion in the US – Is this a sign of things to come?



Short term yields have risen sharply as investors opinions of the economic outlook weakens. Yield curve have shifted upwards across all maturities due to aggressive central bank rate hikes. In the US we have seen a sustained yield curve inversion which is an indicator of an upcoming recession. The Australian yield curve has flattened but has not inverted.

Yield Curves

Yield curve inversion in the US – Is this a sign of things to come?



Every curve inversion since 1967 has preceded a recession in the US by approximately 6-18 months. The 2-year, 10-year US yield curve has been inverted for the past few months. The 3-month, 10-year US yield curve last inverted during the initial stages of the Covid-19 pandemic. Already in a technical recession but labour data is still strong.

Equities A new normal?



Equity sell-off has been driven by a re-evaluation of the monetary policy outlook due to inflation concerns.

- Expect ongoing volatility as inflation dominates equity markets.
- Growth stocks have been impacted by rising interest rates.
- Equity performance will hinge on macro-economic data in the short-term.

Market Cycle



Alternative Beta

Elevated volatility in listed markets reinforces the portfolio benefits of alternatives



We believe alternatives provide return profiles that bare a low correlation to listed markets. The persistence in positive returns from our Opportunities funds despite challenged equity and bond markets further supports this case.

Market outlook

More volatility on the horizon

We Expect



Central banks to continue increasing rates until there is clear evidence of decreasing inflation



Volatility to remain as the market adjusts to an inflationary environment



Inflation to continue to drive market movements over the short to medium term



The Australian economy to be reasonably protected through favourable macroeconomic conditions

Portfolio Considerations



Case for an overweight to value style managers within equity portfolios.



Long duration fixed income assets are becoming more attractive as prospective yields increase.



Alternative investments are a good diversifier when traditional asset classes face headwinds.

Annie Rozenauers Global Head of Product

Member Services Update



Member Services Client Portal

We aim to provide you with access to information which helps you keep track and manage your investments



Simple and intuitive

The Client Portal is simple and intuitive. You can tailor your landing page to see key information at a glance.



Realtime data

Portfolio value data is updated in real time giving you up-to-date view of your investment portfolio.



Track your super

You can keep a track of cash or investment transactions, portfolio values and access market data. You can also manage your corporate actions.



Manage your super

There are features to help manage your super more efficiently including the ability to add to super, submit a notice of tax deduction and update your beneficiaries.



Communication

Where required we will contact you directly using your nominated email (or via mail). We recommend these details are kept updated.

Client Call Centre



There to help you

Will help answer your questions including helping you navigate the Client Portal

Adviser Online

We aim to provide your adviser with the information and tools they need to administer your investments and help achieve your goals



Some super s

We continue to launch new adviser tools to help your adviser manage your contributions, pension payments, income, investments and other superannuation obligations.

Broad range of investments

A broad range of investments have been maintained to enable your adviser to build diversified investment portfolio for you to help achieve your retirement goals.



You and

your advisor

Tools to monitor your super

New adviser reporting, data, reminders/alerts, Request Centre, investment updates and member information help your adviser monitor and manage your super.

Adviser Call Centre and Live Chat



There to help your adviser

The Adviser Call Centre helps support your adviser by answering key questions on your account, process transactions and responding to complicated queries.

More ways to help your adviser

The new Live Chat feature gives your adviser another convenient way to chat with a client representative and obtain the assistance they need.

Members' Questions and Answers



Submit a question

Click the 'Ask a question' link at the top right of your screen



If your question relates specifically to your account or insurance, we will arrange for your Financial Adviser to contact you.

Thank you.

