WealthFocus Allocated Pension

WEALTHFOCUS PERPETUAL CONCENTRATED EQUITY

March 2025

FUND FACTS

Investment objective: Aims to provide long-term capital growth and income through investment predominantly in quality Australian industrial and resource shares.

FUND BENEFITS

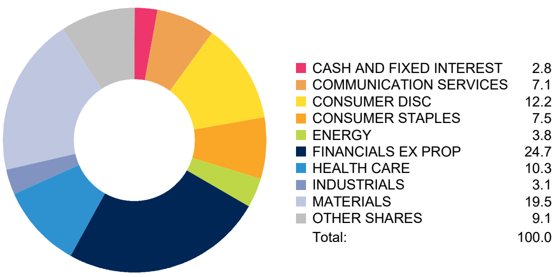
Provides investors with higher potential returns, through the active management of a portfolio of fewer stocks but with higher conviction, than our core Australian equity funds. This concentration may lead to increased short term volatility.

FUND RISKS

All investments carry risk and different strategies may carry different levels of risk. The relevant product disclosure statement or offer document for a fund should be considered before deciding whether to acquire or hold units in that fund. Your financial adviser can assist you in determining whether a fund is suited to your financial needs.

Benchmark:	S&P/ASX 300 Accum. Index
Inception Date:	November 2003
Size of Portfolio:	$4.36 million as at 31 Dec 2024
APIR:	PER0145AU
Management Fee:	0.98%*
Investment style:	Active, fundamental, bottom-up, value
Suggested minimum investment period:	Five years or longer

PORTFOLIO SECTORS



TOP 10 STOCK HOLDINGS

	% of Portfolio
BHP Group Ltd	8.5%
Commonwealth Bank of Australia	8.4%
CSL Limited	4.6%
Wesfarmers Limited	4.4%
ANZ Group Holdings Limited	4.2%
GPT Group	3.9%
Westpac Banking Corporation	3.5%
a2 Milk Company Limited	3.3%
Bluescope Steel Limited	3.2%
News Corporation	3.1%

NET PERFORMANCE - periods ending 31 March 2025

	Fund	Benchmark #	Excess
1 month	-4.54	-3.34	-1.20
3 months	-2.45	-2.85	+0.41
1 year	-1.63	2.64	-4.27
2 year p.a.	4.87	8.36	-3.49
3 year p.a.	5.03	5.30	-0.27
4 year p.a.	8.38	7.70	+0.69
5 year p.a.	15.23	13.23	+2.00
7 year p.a.	7.87	8.56	-0.69
10 year p.a.	6.57	7.15	-0.58

Past performance is not indicative of future performance. Returns may differ due to different tax treatments.

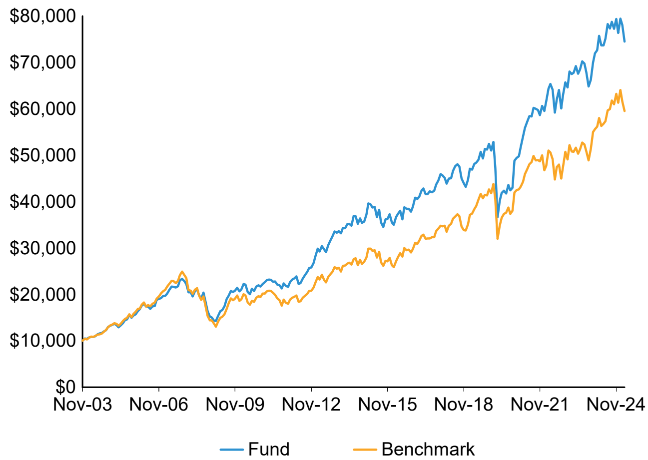
PORTFOLIO FUNDAMENTALS^

	Portfolio	Benchmark
Price / Earnings*	17.4	17.2
Dividend Yield*	3.2%	3.8%
Price / Book	2.0	2.1
Debt / Equity	33.8%	37.8%
Return on Equity*	11.0%	12.7%

^ Portfolio Fundamentals are compiled using our methodology and provided only for the purpose of illustrating the Fund's investment style in action. These figures are forecast estimates, calculated based on consensus broker estimates where available, and should not be relied upon. Dividend Yield is a dividend forecast of underlying securities for the portfolio and does not reflect the distributions to be determined for the fund.

* Forward looking 12-month estimate.

GROWTH OF $10,000 SINCE INCEPTION



*Information on Management Costs (including estimated indirect costs) is set out in the Fund's PDS.

MARKET COMMENTARY

Australian equities ended the March quarter lower -2.85% despite a strong rally in January driven by Financials and improved economic data. Optimism faded in February as earnings season brought volatility, with cautious outlooks triggering sharp declines in several large-cap names. Defensive sectors like Utilities held up, while growth sectors such as Technology and Healthcare lagged. March saw further weakness as concerns over US tariffs, political uncertainty, and a widening federal deficit weighed on sentiment. While the RBA's February rate cut lifted consumer and business confidence modestly, these gains were overshadowed by broader macroeconomic risks. Overall, the quarter reflected a sharp shift in sentiment—from early enthusiasm to growing caution—highlighting increased investor sensitivity to both domestic and global developments. Information Technology was the worst performing sector down -18.2% over the period while Industrials was the best performing up 2.5%.

PORTFOLIO COMMENTARY

The portfolio's largest overweight positions include GPT Group, a2 Milk Company Limited and News Corporation. Conversely, the portfolio's largest relative underweight positions include Telstra Group Limited (not held), Commonwealth Bank of Australia and National Australia Bank Limited.

A2 Milk strongly contributed to portfolio performance over the quarter (+38.5%) after reporting a healthy result in February. The management team has proven it's ability to execute strategically through supply constraints and other external and market headwinds. The company reported a stronger than expected first half 25 result and Financial Year 2025 guidance was upgraded and implies that A2 Milk sales and margins will accelerate and expand further in the second half of the year. We remain optimistic about A2 Milk, given its strong balance sheet, ongoing expansion into tier 2 and 3 cities in China, as well as it's entry into the U.S., all of which present substantial growth opportunities.

Despite significant volatility in Steel over the quarter, BlueScope Steel contributed to performance up 15.3% as the company outlined its medium-term plan which outlined Free Cash Flow stepping up materially from FY27. We were encouraged by management delaying midstream investment options which we believe could allow the firm to take advantage of opportunistic situations In the US. Steel pricing has reached a level where there is an asymmetric upside potential, and we are observing positive competitive trends with hot-rolled coil steel prices increasing. BlueScope remains one of the highest quality steel producers globally, with a capable management team, a significant asset in Port Kembla, and the Colorbond brand, which not only boosts margins but also represents a substantial overseas opportunity.

Select Harvests Limited contributed to portfolio performance over the quarter (+16.9%) as almond prices continued to surge on strong sales and declining crop receipts. The California Almond bloom has not been ideal and there is speculation that the 2025 crop may also be under pressure. Additionally the EU added almond to a list of US imports that could face retaliatory tariffs (~25%). The stronger balance sheet has allowed for more disciplined pre-sales of almonds which gives Select Harvest more exposure to the rising almond price. Over the medium term, we would like to see Select Harvest focus on underlying operational execution to leverage strong pricing into earnings growth and cash flow generation.

Premier Investments detracted from portfolio performance over the past quarter (-20.0%). While group performance remained within guidance, top-line growth was modest weighed by international softness in the Smiggle brand. That said, momentum is improving into the second half particularly in ANZ during the key back-to-school season. Peter Alexander continues to deliver strong performance, underpinned by store expansions and early success in the UK. We continue to like Premier for its world class retail management team, high quality brand-led strategy with global growth optionality and a strong balance sheet. The business is now more streamlined post divestment of non-core assets and remains well positioned to unlock value across its two key brands.

The overweight to Myer detracted from portfolio performance over the quarter (-7.80%) as the company was weighed on by a trading update in January which highlighted operating cost pressure and issues at the new distribution centre. Despite the noise we believe cost synergies are highly likely from the announced combination which could come from debt refinancing, COGS sourcing, rent reductions, and CODB efficiencies, with additional optionality from internal margin initiatives. Revenue synergies, while harder to realise, could stem from integrating Apparel Brands online, expanding MyerOne, and store consolidation. Despite the noise, we view the combination with Premier's Apparel Brands Just Jeans, Jay Jays, Portmans, Dotti and Jacqui E as favourable. The combination has created a leading omni-channel retail platform that brings enhanced scale and significant operating leverage benefits. Myer will also benefit from the expected addition of Retail Stalwart Solomon Lew's potential addition to the board.

The overweight position in Iluka Resources detracted from performance over the March quarter (-22.4%) off the back of an unloved update to the market in January. The company updated the market with ongoing soft zircon sales and a commitment to inject capital into the rare earth refinery where the market was expecting a less capital intensive outcome. Iluka is a major producer of rutile and synthetic rutile that is used to produce pigment (paint) and largest producer of zircon that is used to produce ceramics (tiles) and a recovery in these markets can be met by releasing excess inventory and reducing working capital before production is restarted. Iluka has a very strong balance sheet (net cash) and also owns a valuable stake in Deterra Royalties, which was spun-off in an IPO so is able to buffer these periods of demand distortion that is a feature of these markets.

OUTLOOK

Initial market optimism was buoyed by the new administration's promises of tax and spending cuts, deregulation, and increased energy production—policies broadly viewed as supportive of growth. Early fears surrounding tariffs were largely dismissed as strategic posturing aimed at renegotiating global trade terms, particularly in response to perceived unfair practices. However, sentiment has shifted as it becomes increasingly clear that President Trump's commitment to protectionist measures may be more deeply rooted than previously believed. The risk now lies not only in the imposition of tariffs themselves, but in the potential for their execution to be disorderly and more economically disruptive than anticipated. Until markets gain greater clarity on the long-term direction of policy, volatility is likely to remain elevated.

The Ordinaries benchmark prior to 1/4/2000 was the ASX All Ordinaries Accumulation Index. From 1/4/2000 to current the benchmark is S&P/ASX 300 Accumulation Index.

MORE INFORMATION

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