

## Perpetual Investment Funds

# PERPETUAL INCOME SHARE FUND

May 2025

### FUND FACTS

**Investment objective:** To provide investors with exposure to a diversified portfolio of tax-effective, high income yielding Australian securities that are also expected to produce some long-term capital growth. To provide above market dividend yield as measured by the S&P/ASX 200 Accumulation Index.

### FUND BENEFITS

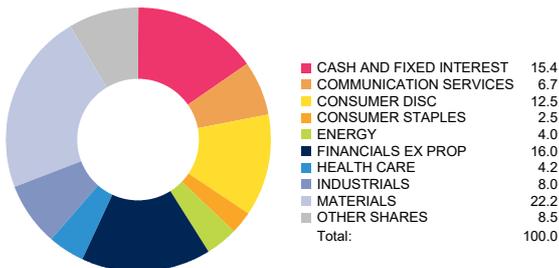
To provide investors with regular income through investment in quality securities.

### FUND RISKS

All investments carry risk and different strategies may carry different levels of risk. The relevant product disclosure statement or offer document for a fund should be considered before deciding whether to acquire or hold units in that fund. Your financial adviser can assist you in determining whether a fund is suited to your financial needs.

<b>Benchmark:</b>	S&P/ASX 200 Accum. Index
<b>Inception Date:</b>	December 1995
<b>Size of Portfolio:</b>	\$4.60 million as at 31 Mar 2025
<b>APIR:</b>	PTC0002AU
<b>Management Fee:</b>	0.89%*
<b>Investment style:</b>	Active, fundamental, bottom-up, value
<b>Suggested minimum investment period:</b>	Five years or longer

### PORTFOLIO SECTORS



### TOP 10 STOCK HOLDINGS

	% of Portfolio
BHP Group Ltd	10.3%
Deterra Royalties Ltd	5.3%
GWA Group Limited	5.2%
EVT Limited	5.1%
Brickworks Ltd	4.3%
Origin Energy Limited	4.0%
Premier Investments Limited	3.8%
National Australia Bank Limited	3.6%
Westpac Banking Corporation	3.4%
Healius Limited	3.2%

### NET PERFORMANCE - periods ending 31 May 2025

	Fund	Benchmark	Excess
1 month	1.68	4.20	-2.52
3 months	2.05	4.31	-2.27
1 year	14.37	13.36	+1.01
2 year p.a.	13.08	13.14	-0.06
3 year p.a.	10.25	9.62	+0.63
4 year p.a.	9.13	8.41	+0.73
5 year p.a.	13.41	12.11	+1.30
7 year p.a.	8.27	9.06	-0.79
10 year p.a.	7.47	8.12	-0.64
Since incep. p.a.	8.98	9.11	-0.13

Past performance is not indicative of future performance. Returns may differ due to different tax treatments.

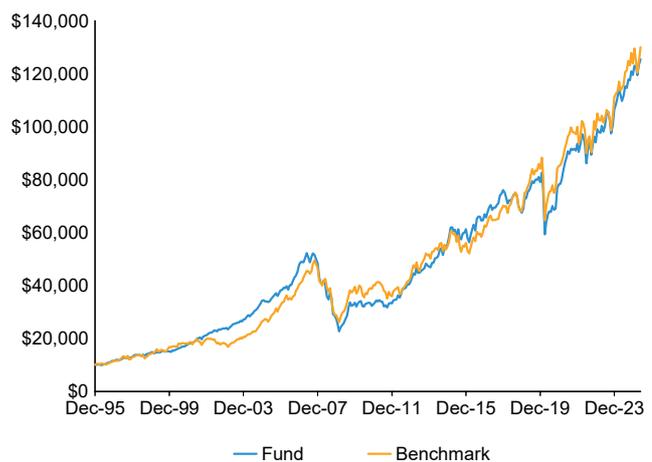
### PORTFOLIO FUNDAMENTALS<sup>^</sup>

	Portfolio	Benchmark
Price / Earnings*	15.7	18.7
Dividend Yield*	4.5%	3.5%
Price / Book	1.8	2.3
Debt / Equity	37.4%	38.7%
Return on Equity*	11.4%	12.6%

<sup>^</sup> Portfolio Fundamentals are compiled using our methodology and provided only for the purpose of illustrating the Fund's investment style in action. These figures are forecast estimates, calculated based on consensus broker estimates where available, and should not be relied upon. Dividend Yield is a dividend forecast of underlying securities for the portfolio and does not reflect the distributions to be determined for the fund.

\* Forward looking 12-month estimate.

### GROWTH OF \$10,000 SINCE INCEPTION



## MARKET COMMENTARY

The S&P/ASX 300 Accumulation Index rose 4.2% in May, marking a strong rebound after April's tariff-driven sell-off. Global markets found relief as President Trump paused his sweeping tariff agenda, fuelling hopes the so-called "Trump put" - the tendency to reverse course after market weakness - remains intact. The rally was further supported by stronger-than-expected US earnings, with over 70% of S&P 500 companies beating estimates, helping risk sentiment recover. Locally, Information Technology (+18.8%) surged on AI optimism, while Energy (+8.7%) rebounded alongside firmer oil prices. Defensive sectors lagged as risk appetite returned, with Health Care (+1.4%), Consumer Staples (+1.2%) and Utilities (+0.3%) underperforming. Despite the rally, Australian forward earnings expectations softened further, and gains were driven by valuation expansion, with the market's P/E multiple returning to recent highs at 18.6x. While valuations have risen and local earnings forecasts remain more measured than global peers, the environment continues to present selective opportunities - particularly for investors focused on quality, resilient business models and disciplined capital allocation.

## PORTFOLIO COMMENTARY

The portfolio's largest overweight positions include Deterra Royalties Ltd, GWA Group Limited and EVT Limited. Conversely, the portfolio's largest underweight positions include Commonwealth Bank of Australia, CSL Limited and Macquarie Group Ltd, all of which are not held in the portfolio.

The portfolio's overweight to EVT Limited contributed to relative performance over May (+15.0%) as the stock continued to appreciate despite the lack of announced news. We took a position in EVT when the share price reflected only the value of its property portfolio and attributed little to its operating businesses. A recovery in cinema earnings is underway, supported by an improving box office pipeline and growing spend per visitor. Operating leverage in cinemas remains underappreciated, particularly given the fixed-cost nature of the model. Meanwhile, the company's hotel and property assets offer embedded value, with planned divestments and strategic reviews acting as near-term catalysts. As earnings momentum builds and asset-level transparency improves, we remain convinced in EVT and believe the market will narrow the valuation gap implied by its current trading levels.

Nick Scali continued to drive performance for the portfolio over May (+7.4%) despite the already strong rally over the past 12 months. The company presents a balanced growth opportunity supported by proven execution in ANZ and early positive signs from its UK expansion. Long-term ANZ revenue growth has significantly outpaced the broader furniture category, driven by store rollout and market share gains. Foot traffic softened in January 2025 but improved in February and March, in line with management commentary, suggesting seasonal timing rather than structural weakness. The UK rollout remains on track, with nine store refurbishments completed and three more due in 2H25 to meet stated targets. Early sales data is encouraging, with rebranded stores leading written sales in January and ANZ's top product also performing best in the UK. Gross margins in the UK have lifted to 45.1% since acquisition, and we see further upside as the Nick Scali product range is fully introduced. Current consensus forecasts appear relatively conservative and the company has a long track record of exceeding market expectations.

Premier Investments detracted from portfolio performance in May giving back -2.1% while the market rallied, despite the lack of stock specific news. Premier last updated the market in March where group performance remained within guidance, top-line growth was modest, weighed by international softness in the Smiggle brand. That said, momentum is improving into the second half, particularly in ANZ during the key back-to-school season. Peter Alexander continues to deliver strong performance, underpinned by store expansions and early success in the UK. We continue to like Premier for its world class retail management team, high quality brand-led strategy with global growth optionality and a strong balance sheet. The business is now more streamlined post divestment of non-core assets and remains well positioned to unlock value across its two key brands.

AP Eagers detracted from performance over the month of May (-6.0%) after providing a trading update which was commendable in its continued strategic discipline of balancing volume, margin and capital efficiency in a market where affordability constraints are shaping consumer behaviour. The business is transitioning smoothly from a stimulus-driven demand cycle to a more sustainable operating rhythm. While new vehicle supply has improved, the mix remains uneven which is influencing brand and margin dynamics. Management's focus on disciplined cost control and allocation is helping to offset industry-wide headwinds including elevated interest rates and used vehicle normalisation. Investor concerns around peak cycle risks remain, but these are being countered by an improving supply backdrop and an embedded earnings base supported by strong OEM relationships. May saw a stabilisation in broader demand conditions while execution remained strong across key segments. In the month, AP Eagers also announced it had entered an extension of its long-term retail representation of BYD Australia. Although AP Eagers will lose its exclusivity, management has already secured the sites with the highest profitability for the brand and has locked in an element of certainty with the fast-growing brand. The business remains well positioned to navigate softer macro conditions through cycle-aware decision-making and their remains potential upside through the well flagged "accretive and material" opportunities both in Australia and overseas.

## OUTLOOK

Markets are at a critical crossroads. Despite rising concern over the U.S. debt and deficit—highlighted by talk of another "big, beautiful bill" that would further increase liabilities—equity markets remain surprisingly resilient. Bond vigilantes are showing signs of returning, and fears about future inflation persist. Yet markets have quickly rebounded into growth and tech trades, reversing the sharp sell-off seen from February through early April. To be fair, some of this optimism is supported by strong fundamentals, such as Nvidia's continued robust revenue growth. However, a deeper shift appears to be underway. The global economy is entering a period of rebalancing, and markets normally follow. US equity markets are still trading near peak valuations, with peak profit margins and a peaking U.S. dollar—conditions that are rarely sustainable. Historically, such peaks in 1985 and 2000 have marked turning points where global capital begins to flow toward regions offering more attractive valuations, often in emerging markets. At the same time, the policy backdrop is shifting. The Trump administration is focused on opening up global market access and challenging the use of currency policy and regulation as tools of trade suppression. In parallel, both the U.S. and U.K. are moving toward banking deregulation to stimulate credit growth. Meanwhile, Germany is reflating its economy through structural reforms and a €500 billion defence and infrastructure fund. India is overtaking Japan to become one of the top three economies. Together, these forces point to an inflection point—for the global economy and for market leadership. Investors should be alert to the possibility that the next phase may look very different from the last, both for Australia and other world markets.

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The Perpetual Wholesale Income Fund was known as the Trust Company Income Fund until 21 August 2016. Perpetual was appointed as Fund Manager effective 28 July 2014. The previous Fund Manager invested under a different investment strategy using a different investment approach. Therefore performance information before 28 July 2014 is not directly comparable. The publication has been prepared and issued by Perpetual Investment Management Limited (PIML) ABN 18 000 866 535 AFSL No 234426, as promoter for the Perpetual WealthFocus Superannuation Fund. The information contained in this document is general information only and is not intended to provide you with financial advice or take into account your objectives, financial situation or needs. You should consider, with a financial adviser, whether the information is suitable for your circumstances. To the extent permitted by law, no liability is accepted for any loss or damage as a result of any reliance on this information. The information contained in this document is in addition to and does not form part of the product disclosure statement (PDS) for the Perpetual WealthFocus Superannuation Fund. The PDS for the Perpetual WealthFocus Superannuation Fund ABN 41 772 007 500, issued by Equity Trustees Superannuation Limited (ETSL) ABN 50 055 641 757, AFSL 229757, RSE L0001458, should be considered before deciding whether to acquire or hold units. The PDS and Target Market Determination can be obtained by calling 1800 011 022 or visiting [www.perpetual.com.au](http://www.perpetual.com.au). Neither PIML, ETSL nor any of their related parties guarantee the performance of any fund or the return of an investor's capital. Total returns shown for the Perpetual WealthFocus Superannuation Fund have been calculated using exit prices after taking into account all of Perpetual's ongoing fees and assuming reinvestment of distributions. No allowance has been made for taxation. Past performance is not indicative of future performance.

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## MORE INFORMATION

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